

ANTIOCH UNIVERSITY  
1987-88 PROJECTED BUDGET PERFORMANCE  
June 23-24, 1988

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1987-88 PROJECTED PERFORMANCE

Thru June 30, 1988  
ANTIOCH UNIVERSITY

	FTE-501 COLLEGE PROJECTED 1987-88	FTE-501 PHILA PROJECTED 1987-88	FTE-275 SAN FRAN PROJECTED 1987-88	FTE-442 SO CALIF PROJECTED 1987-88	FTE-329 SEATTLE PROJECTED 1987-88	FTE-525 NEW ENG PROJECTED 1987-88	FTE- CONT/INTL PROJECTED 1987-88	FTE-100 C.A.L. PROJECTED 1987-88	CENTRAL PROJECTED 1987-88	OTHER UNIV OPERATIONS PROJECTED 1987-88	CONTINUING TOTAL UNIVERSITY PROJECTED 1987-88	DISCONTI FI LAW SC PROJE 198
<b>REVENUES</b>												
401 Tuition & Fees	4,694,818	2,449,954	1,708,945	2,476,472	1,939,189	3,305,064	1,042,160	435,765	200	83,394	18,135,961	637,
409 Tuition Discount	-45,900	0	0	0	-79,865	0	0	0	0	0	-125,765	
430 Room & Board	1,198,924	3,100	6,006	3,132	0	390	95,205	0	672	196,585	1,504,014	
451 Grants-State/Federal	0	0	0	0	0	0	0	0	0	156,169	156,169	34,
456 Gifts-Private	1,050,000	400	480	10,000	2,795	25	25	0	92,401	67,485	1,223,611	
458 Endowment Income	40,000	0	0	0	0	0	0	0	90,076	42,000	172,076	
472 Sales Income	132,670	0	49,382	1,800	47,415	80,769	0	1,761	-350	35,938	349,385	
477 Cost Allowances	-62	0	26,212	1,326	0	59,807	0	0	125,000	975	213,258	
479 Other Sources	20,670	35,689	60	28,248	13,711	130,610	28,837	0	144,523	12,933	415,281	16,4
<b>TOTAL REVENUES</b>	<b>7,091,120</b>	<b>2,489,143</b>	<b>1,791,085</b>	<b>2,520,978</b>	<b>1,923,245</b>	<b>3,576,665</b>	<b>1,166,227</b>	<b>437,528</b>	<b>452,522</b>	<b>595,479</b>	<b>22,043,990</b>	<b>689,6</b>
<b>EXPENSES</b>												
601 Salaries Faculty	1,591,137	285,478	257,270	442,110	309,815	504,883	62,859	53,954	223	2,967	3,510,698	122,7
602 Salaries Adjunct	55,010	290,337	95,247	190,118	147,409	433,285	72,850	55,550	0	0	1,339,808	25,2
603 Salaries Admin	461,950	295,619	151,035	192,101	59,373	121,437	157,299	58,741	963,384	94,395	2,555,334	72,8
604 Salaries Staff	869,908	129,515	206,397	205,159	357,267	311,950	58,249	7,579	259,879	104,628	2,510,531	107,6
605 Other Sal & Serv	166,445	28,433	27,213	26,244	48,418	86,293	8,253	2,972	75,047	58,916	529,234	94,7
609 Other Student Serv	15	0	18,402	15,745	32,026	0	180,902	0	0	0	247,090	
620 Fringe Benefits	1,132,189	248,396	172,600	253,892	178,358	361,855	73,876	45,711	314,499	62,073	2,843,449	91,0
623 CWSP Match	73,882	4,304	21,037	18,293	11,363	58,966	1,081	639	0	0	189,565	28,2
630 Supplies	638,434	22,063	20,540	34,264	34,916	49,576	13,400	4,247	56,990	47,137	921,567	13,7
640 Mtgs, Wksp, Travel	76,431	21,650	7,847	37,770	25,130	74,298	77,065	760	180,232	6,751	507,934	23,8
850 Subs, Dues, Prtg, Ad	142,414	45,573	41,821	82,158	40,931	88,751	17,484	16,461	154,954	104,300	734,647	7,5
655 Post, Tele, Insurance	242,310	51,926	39,233	54,454	36,983	93,398	35,800	3,606	133,785	26,890	718,385	77,9
657 Univ Overhead	484,728	391,755	255,724	353,554	269,612	411,000	147,256	51,799	-2,377,018	11,591	1	
660 Rent, Util, Eq Rent	316,630	323,950	224,298	227,093	196,062	286,186	51,463	4,188	101,604	82,202	1,793,678	86,12
667 Unit Reserve	0	0	0	0	0	0	0	0	0	0	0	
671 Debt & Interest	0	0	54	117	292	0	0	0	245,898	0	246,361	18,35
674 Bad Debts	50,000	94,197	44,026	21,700	3,000	12,000	23,000	11,965	0	0	259,888	-35,60
675 Student Aid	975,892	0	66,153	51,402	30,458	0	19,936	0	0	0	1,143,841	27,30
676 Legal	13,709	12,605	12,028	2,500	150	150	0	0	80,000	3,844	124,986	125,00
678 Audit	0	0	0	0	0	0	0	0	98,030	0	96,030	4,50
684 Uncollect Revenue Res	0	0	0	0	0	0	0	0	0	0	0	
689 Student Activities	11,400	16,000	2,500	0	119	0	43,100	0	0	0	73,119	10,98
694 Equip, Furn, Libr Bk	130,000	3,000	9,770	50,889	11,583	83,861	6,903	6,150	65,386	28,668	396,210	30,06
699 Other Expenses	146,649	13,290	48,000	11,412	60,096	115,904	3,633	481	12,250	8,645	420,360	52,46
<b>TOTAL EXPENSES</b>	<b>7,579,133</b>	<b>2,278,091</b>	<b>1,720,995</b>	<b>2,270,975</b>	<b>1,853,361</b>	<b>3,093,793</b>	<b>1,055,409</b>	<b>324,803</b>	<b>363,143</b>	<b>623,007</b>	<b>21,162,710</b>	<b>984,721</b>
875 Scholarship Transfer	-16,375	0	0	0	0	0	0	0	0	0	0	-175,000
882 Interdept Transfers	-104,326	79	376	368	8,326	600	-7,400	4,791	77,686	585	-16,375	168
<b>TOTAL TRANSFERS</b>	<b>-120,701</b>	<b>79</b>	<b>376</b>	<b>368</b>	<b>8,326</b>	<b>600</b>	<b>-7,400</b>	<b>4,791</b>	<b>77,686</b>	<b>585</b>	<b>-35,290</b>	<b>-174,832</b>
<b>TOTAL EXPENSES/TRANSFERS</b>	<b>7,458,432</b>	<b>2,278,170</b>	<b>1,721,371</b>	<b>2,271,343</b>	<b>1,861,687</b>	<b>3,094,393</b>	<b>1,048,009</b>	<b>329,594</b>	<b>440,829</b>	<b>623,592</b>	<b>21,127,420</b>	<b>809,889</b>
<b>GAIN (-LOSS) OPERATIONS</b>												
658 Innovation Fund	15,000	13,000	8,000	13,000	8,000	13,000	5,000	0	0	0	0	-120,240
659 Endow Income Fund	-450,000	96,000	62,000	95,000	61,000	99,000	37,000	0	0	0	75,000	0
663 Cash Payback Fund	0	20,000	15,000	20,000	15,000	20,000	10,000	0	0	0	100,000	0
<b>NET GAIN (-LOSS) *</b>	<b>67,688</b>	<b>81,973</b>	<b>-15,286</b>	<b>121,635</b>	<b>-22,442</b>	<b>350,272</b>	<b>66,218</b>	<b>107,932</b>	<b>11,693</b>	<b>-28,113</b>	<b>741,570</b>	<b>-120,240</b>

\* UNCOLL RESERVE 306,140  
UNIV CONTINGENCY 275,000

1987-88 PROJECTED PERFORMANCE

Thru June 30, 1988

	FTE - 470	FTE - 501	
COLLEGE	APPROVED	PROJECTED	VARIANCE
ACCT NO. 0100	1987-88	YEAR END	TO BUDGET
	BUDGET	1987-88	(-Unfavor)

REVENUES

401 Tuition & Fees	4,472,645	4,694,818	222,173
409 Tuition Discount	-73,600	-45,900	27,700
430 Room & Board	1,184,800	1,198,924	14,124
451 Grants-State/Federal	0	0	0
456 Gifts-Private	1,050,000	1,050,000	0
458 Endowment Income	40,000	40,000	0
472 Sales Income	99,600	132,670	33,070
477 Cost Allowances	0	-62	-62
479 Other Sources	13,050	20,670	7,620
TOTAL REVENUES	6,786,495	7,091,120	304,625

EXPENSES

601 Salaries Faculty	1,611,580	1,591,137	20,443
602 Salaries Adjunct	58,800	55,010	3,790
603 Salaries Admin	438,942	461,950	-23,008
604 Salaries Staff	835,958	869,908	-33,950
605 Other Sal & Serv	153,711	166,445	-12,734
609 Other Student Serv	0	15	-15
620 Fringe Benefits	1,131,503	1,132,189	-686
623 CWSP Match	92,275	73,882	18,393
630 Supplies	545,749	638,434	-92,685
640 Mtgs, Wksp, Travel	65,051	76,431	-11,380
650 Subs, Dues, Prtg, Ad	128,925	142,414	-13,489
655 Post, Tele, Insuranc	179,685	242,310	-62,625
657 Univ Overhead	484,728	484,728	0
660 Rent, Util, Eq Rent	359,111	316,630	42,481
667 Unit Reserve	77,537	0	77,537
671 Debt & Interest	0	0	0
674 Bad Debts	50,000	50,000	0
675 Student Aid	850,000	975,892	-125,892
676 Legal	7,000	13,709	-6,709
678 Audit	0	0	0
684 Uncollect Revenue Re	0	0	0
689 Student Activities	11,400	11,400	0
694 Equip, Furn, Libr Bk	117,686	130,000	-12,314
699 Other Expenses	88,371	146,649	-58,278
TOTAL EXPENSES	7,288,012	7,579,133	-291,121

875 Scholarship Transfer	-32,585	-16,375	-16,210
882 Interdept Transfers	-94,086	-104,326	10,240
TOTAL TRANSFERS	-126,671	-120,701	-5,970

TOTAL EXPENSES/TRANSFERS	7,161,341	7,458,432	-297,091
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GAIN (-LOSS) OPERATIONS	-374,846	-367,312	7,534
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658 Innovation Fund	15,000	15,000	0
659 Endow Income Fund	-450,000	-450,000	0
663 Cash Payback Fund	0	0	0

NET GAIN (-LOSS) *	60,154	67,688	7,534
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\* UNCOLL RESERVE 60,154  
UNIV CONTINGENCY 0

## 1987-88 PROJECTED PERFORMANCE

Thru June 30, 1988

PHILADELPHIA

ACCT NO. 0330

	FTE - 560 APPROVED 1987-88 BUDGET	FTE - 501 PROJECTED YEAR END 1987-88	VARIANCE TO BUDGET (-Unfavor)
<b>REVENUES</b>			
401 Tuition & Fees	2,858,550	2,449,954	-408,596
409 Tuition Discount	0	0	0
430 Room & Board	3,000	3,100	100
451 Grants-State/Federal	0	0	0
456 Gifts-Private	5,000	400	-4,600
458 Endowment Income	0	0	0
472 Sales Income	0	0	0
477 Cost Allowances	0	0	0
479 Other Sources	0	35,689	35,689
<b>TOTAL REVENUES</b>	<b>2,866,550</b>	<b>2,489,143</b>	<b>-377,407</b>
<b>EXPENSES</b>			
601 Salaries Faculty	332,751	285,478	47,273
602 Salaries Adjunct	267,460	290,337	-22,877
603 Salaries Admin	394,046	295,619	98,427
604 Salaries Staff	124,042	129,515	-5,473
605 Other Sal & Serv	15,000	28,433	-13,433
609 Other Student Serv	0	0	0
620 Fringe Benefits	287,919	248,396	39,523
623 CWSP Match	5,000	4,304	696
630 Supplies	26,000	22,063	3,937
640 Mtgs, Wksp, Travel	25,000	21,650	3,350
650 Subs, Dues, Prtg, Ad	49,100	45,573	3,527
655 Post, Tele, Insurance	50,000	51,926	-1,926
657 Univ Overhead	391,755	391,755	0
660 Rent, Util, Eq Rent	348,864	323,950	24,914
667 Unit Reserve	50,000	0	50,000
671 Debt & Interest	0	0	0
674 Bad Debts	155,287	94,197	61,090
675 Student Aid	0	0	0
676 Legal	7,805	12,605	-4,800
678 Audit	0	0	0
684 Uncollect Revenue Res	0	0	0
689 Student Activities	6,000	16,000	-10,000
694 Equip, Furn, Libr Bk	15,000	3,000	12,000
699 Other Expenses	10,000	13,290	-3,290
<b>TOTAL EXPENSES</b>	<b>2,561,029</b>	<b>2,278,091</b>	<b>282,938</b>
875 Scholarship Transfer	0	0	0
882 Interdept Transfers	0	79	-79
<b>TOTAL TRANSFERS</b>	<b>0</b>	<b>79</b>	<b>-79</b>
<b>TOTAL EXPENSES/TRANSFERS</b>	<b>2,561,029</b>	<b>2,278,170</b>	<b>282,859</b>
<b>NET TOTAL</b>	<b>305,521</b>	<b>210,973</b>	<b>-94,548</b>
658 Innovation Fund	13,000	13,000	0
659 Endow Income Fund	96,000	96,000	0
663 Cash Payback Fund	20,000	20,000	0
<b>NET GAIN (-LOSS) *</b>	<b>176,521</b>	<b>81,973</b>	<b>-94,548</b>

UNCOLL RESERVE 112,521  
UNIV CONTINGENCY 64,000

(4)

## 1987-88 PROJECTED PERFORMANCE

Thru June 30, 1988

SAN FRANCISCO

ACCT NO. 0405

FTE - 300 FTE - 267

APPROVED REVISED

1987-88 1987-88

BUDGET BUDGET

FTE - 275

PROJECTED

YEAR END

1987-88

VARIANCE

TO BUDGET

(-Unfavor)

## REVENUES

401 Tuition & Fees	1,902,600	1,709,550	1,708,945	-605
409 Tuition Discount	0	0	0	0
430 Room & Board	15,000	15,000	6,006	-8,994
451 Grants-State/Federal	0	0	0	0
456 Gifts-Private	15,000	15,000	480	-14,520
458 Endowment Income	0	0	0	0
472 Sales Income	45,000	45,000	49,382	4,382
477 Cost Allowances	15,000	15,000	26,212	11,212
479 Other Sources	500	500	60	-440
TOTAL REVENUES	1,993,100	1,800,050	1,791,085	-8,965

## EXPENSES

601 Salaries Faculty	292,129	221,204	257,270	-36,066
602 Salaries Adjunct	110,150	79,926	95,247	-15,321
603 Salaries Admin	146,803	120,600	151,035	-30,435
604 Salaries Staff	273,214	220,916	206,397	14,519
605 Other Sal & Serv	14,777	14,777	27,213	-12,436
609 Other Student Serv	26,575	17,575	18,402	-827
620 Fringe Benefits	181,125	181,125	172,600	8,525
623 CWSP Match	29,000	29,000	21,037	7,963
630 Supplies	19,750	18,700	20,540	-1,840
640 Mtgs, Wksp, Travel	14,595	8,595	7,847	748
650 Subs, Dues, Prtg, Ad	36,897	41,795	41,621	174
655 Post, Tele, Insuranc	36,898	41,900	39,233	2,667
657 Univ Overhead	255,724	255,724	255,724	0
660 Rent, Util, Eq Rent	185,660	195,660	224,298	-28,638
667 Unit Reserve	40,000	40,000	0	40,000
671 Debt & Interest	0	0	54	-54
674 Bad Debts	19,026	19,026	44,026	-25,000
675 Student Aid	76,000	70,300	66,153	4,147
676 Legal	10,000	10,000	12,028	-2,028
678 Audit	500	0	0	0
684 Uncollect Revenue Re	0	0	0	0
689 Student Activities	1,500	2,500	2,500	0
694 Equip, Furn, Libr Bk	12,550	5,000	9,770	-4,770
699 Other Expenses	64,201	59,701	48,000	11,701
TOTAL EXPENSES	1,847,074	1,654,024	1,720,995	-66,971

875 Scholarship Transfer	0	0	0	0
882 Interdept Transfers	0	0	376	-376
TOTAL TRANSFERS	0	0	376	-376

TOTAL EXPENSES/TRANSFERS	1,847,074	1,654,024	1,721,371	-67,347
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GAIN (-LOSS) OPERATIONS	146,026	146,026	69,714	-76,312
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658 Innovation Fund	8,000	8,000	8,000	0
659 Endow Income Fund	62,000	62,000	62,000	0
663 Cash Payback Fund	15,000	15,000	15,000	0

NET GAIN (-LOSS) *	61,026	61,026	-15,286	-76,312
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\* UNCOLL RESERVE 19,026  
UNIV CONTINGENCY 42,000

(5)

1987-88 PROJECTED PERFORMANCE

Thru June 30, 1988  
SO CALIF REGION  
ACCT NO. 0459

	FTE - 464 APPROVED 1987-88 BUDGET	FTE - 428 REVISED 1987-88 BUDGET	FTE - 442 PROJECTED YEAR END 1987-88	VARIANCE TO REVISED BUDGET (-Unfavor)
<b>REVENUES</b>				
401 Tuition & Fees	2,622,585	2,402,949	2,476,472	73,523
409 Tuition Discount	0	0	0	0
430 Room & Board	30,600	24,338	3,132	-21,206
451 Grants-State/Federal	0	0	0	0
456 Gifts-Private	30,000	30,000	10,000	-20,000
458 Endowment Income	0	0	0	0
472 Sales Income	100	100	1,800	1,700
477 Cost Allowances	0	0	1,326	1,326
479 Other Sources	47,100	36,056	28,248	-7,808
<b>TOTAL REVENUES</b>	<b>2,730,385</b>	<b>2,493,443</b>	<b>2,520,978</b>	<b>27,535</b>
<b>EXPENSES</b>				
601 Salaries Faculty	472,817	427,327	442,110	-14,783
602 Salaries Adjunct	181,250	183,368	190,118	-6,750
603 Salaries Admin	193,792	161,103	192,101	-30,998
604 Salaries Staff	279,585	232,391	205,159	27,232
605 Other Sal & Serv	17,400	23,200	26,244	-3,044
609 Other Student Serv	16,300	18,500	15,745	2,755
620 Fringe Benefits	280,168	257,704	253,892	3,812
623 CWSP Match	16,538	20,587	18,293	2,294
630 Supplies	33,900	31,200	34,264	-3,064
640 Mtgs, Wksp, Travel	33,200	40,863	37,770	3,093
650 Subs, Dues, Prtg, Ad	100,473	73,923	82,158	-8,235
655 Post, Tele, Insuranc	60,402	59,743	54,454	5,289
657 Univ Overhead	353,554	353,554	353,554	0
660 Rent, Util, Eq Rent	306,672	238,072	227,093	10,979
667 Unit Reserve	50,000	50,000	0	50,000
671 Debt & Interest	0	0	117	-117
674 Bad Debts	12,500	12,500	21,700	-9,200
675 Student Aid	57,900	54,602	51,402	3,200
676 Legal	1,500	1,500	2,500	-1,000
678 Audit	0	0	0	0
684 Uncollect Revenue Re	0	0	0	0
689 Student Activities	0	0	0	0
694 Equip, Furn, Libr Bk	37,250	30,122	50,889	-20,767
699 Other Expenses	10,684	7,684	11,412	-3,728
<b>TOTAL EXPENSES</b>	<b>2,515,885</b>	<b>2,277,943</b>	<b>2,270,975</b>	<b>6,968</b>
875 Scholarship Transfer	0	0	0	0
882 Interdept Transfers	0	0	368	-368
<b>TOTAL TRANSFERS</b>	<b>0</b>	<b>0</b>	<b>368</b>	<b>-368</b>
<b>TOTAL EXPENSES/TRANSFERS</b>	<b>2,515,885</b>	<b>2,277,943</b>	<b>2,271,343</b>	<b>6,600</b>
<b>GAIN (-LOSS) OPERATIONS</b>	<b>214,500</b>	<b>215,500</b>	<b>249,635</b>	<b>34,135</b>
658 Innovation Fund	13,000	13,000	13,000	0
659 Endow Income Fund	94,000	95,000	95,000	0
663 Cash Payback Fund	20,000	20,000	20,000	0
<b>NET GAIN (-LOSS) *</b>	<b>87,500</b>	<b>87,500</b>	<b>121,635</b>	<b>34,135</b>

\* UNCOLL RESERVE 24,500  
UNIV CONTINGENCY 63,000

We intend to carry forward \$25,000 of this surplus

## 1987-88 PROJECTED PERFORMANCE

Thru June 30, 1988

FTE - 349.8

FTE - 329

SEATTLE

APPROVED

PROJECTED

VARIANCE

ACCT NO. 0407

1987-88

YEAR END

TO BUDGET

BUDGET

1987-88

(-Unfavor)

## REVENUES

401 Tuition & Fees	1,984,300	1,939,189	-45,111
409 Tuition Discount	0	-79,865	-79,865
430 Room & Board	1,200	0	-1,200
451 Grants-State/Federal	0	0	0
456 Gifts-Private	3,000	2,795	-205
458 Endowment Income	0	0	0
472 Sales Income	48,729	47,415	-1,314
477 Cost Allowances	0	0	0
479 Other Sources	112,858	13,711	-99,147
<b>TOTAL REVENUES</b>	<b>2,150,087</b>	<b>1,923,245</b>	<b>-226,842</b>

## EXPENSES

601 Salaries Faculty	317,508	309,815	7,693
602 Salaries Adjunct	156,213	147,409	8,804
603 Salaries Admin	66,540	59,373	7,167
604 Salaries Staff	389,021	357,267	31,754
605 Other Sal & Serv	65,696	48,418	17,278
609 Other Student Serv	32,200	32,026	174
620 Fringe Benefits	224,819	178,358	46,461
623 CWSP Match	12,000	11,363	637
630 Supplies	29,706	34,916	-5,210
640 Mtgs, Wksp, Travel	25,113	25,130	-17
650 Subs, Dues, Prtg, Ad	52,487	40,931	11,556
655 Post, Tele, Insuranc	26,000	36,983	-10,983
657 Univ Overhead	269,612	269,612	0
660 Rent, Util, Eq Rent	225,419	196,062	29,357
667 Unit Reserve	35,000	0	35,000
671 Debt & Interest	1,000	292	708
674 Bad Debts	3,000	3,000	0
675 Student Aid	35,500	30,458	5,042
676 Legal	1,500	150	1,350
678 Audit	0	0	0
684 Uncollect Revenue Re	0	0	0
689 Student Activities	0	119	-119
694 Equip, Furn, Libr Bk	19,000	11,583	7,417
699 Other Expenses	57,753	60,096	-2,343
<b>TOTAL EXPENSES</b>	<b>2,045,087</b>	<b>1,853,361</b>	<b>191,726</b>

875 Scholarship Transfer	0	0	0
882 Interdept Transfers	0	8,326	-8,326
<b>TOTAL TRANSFERS</b>	<b>0</b>	<b>8,326</b>	<b>-8,326</b>

<b>TOTAL EXPENSES/TRANSFERS</b>	<b>2,045,087</b>	<b>1,861,687</b>	<b>183,400</b>
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<b>GAIN (-LOSS) OPERATIONS</b>	<b>105,000</b>	<b>61,558</b>	<b>-43,442</b>
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658 Innovation Fund	8,000	8,000	0
659 Endow Income Fund	61,000	61,000	0
663 Cash Payback Fund	15,000	15,000	0

<b>NET GAIN (-LOSS) *</b>	<b>21,000</b>	<b>-22,442</b>	<b>-43,442</b>
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\* UNCOLL RESERVE 6,000  
UNIV CONTINGENCY 15,000

Seattle was approved to have up to \$100,000  
variance to budget due to the Provost transition.



1987-88 PROJECTED PERFORMANCE

Thru June 30, 1988

NEW ENGLAND

ACCT NO. 0510

FTE - 450  
APPROVED  
1987-88  
BUDGET

FTE - 525  
PROJECTED  
YEAR END  
1987-88

VARIANCE  
TO BUDGET  
(-Unfavor)

REVENUES			
401 Tuition & Fees	2,939,000	3,305,064	366,064
409 Tuition Discount	0	0	0
430 Room & Board	0	390	390
451 Grants-State/Federal	0	0	0
456 Gifts-Private	0	25	25
458 Endowment Income	0	0	0
472 Sales Income	85,000	80,769	-4,231
477 Cost Allowances	55,000	59,807	4,807
479 Other Sources	90,000	130,610	40,610
<b>TOTAL REVENUES</b>	<b>3,169,000</b>	<b>3,576,665</b>	<b>407,665</b>

EXPENSES			
601 Salaries Faculty	498,406	504,883	-6,477
602 Salaries Adjunct	428,533	433,285	-4,752
603 Salaries Admin	121,437	121,437	0
604 Salaries Staff	308,138	311,950	-3,812
605 Other Sal & Serv	26,765	86,293	-59,528
609 Other Student Serv	0	0	0
620 Fringe Benefits	326,354	361,855	-35,501
623 CWSP Match	55,000	58,966	-3,966
630 Supplies	55,200	49,576	5,624
640 Mtgs, Wksp, Travel	58,250	74,298	-16,048
650 Subs, Dues, Prtg, Ad	71,199	88,751	-17,552
655 Post, Tele, Insuranc	93,475	93,398	77
657 Univ Overhead	411,000	411,000	0
660 Rent, Util, Eq Rent	275,011	286,186	-11,175
667 Unit Reserve	50,000	0	50,000
671 Debt & Interest	0	0	0
674 Bad Debts	12,000	12,000	0
675 Student Aid	0	0	0
676 Legal	4,000	150	3,850
678 Audit	500	0	500
684 Uncollect Revenue Re	0	0	0
689 Student Activities	0	0	0
694 Equip, Furn, Libr Bk	56,732	83,861	-27,129
699 Other Expenses	95,000	115,904	-20,904
<b>TOTAL EXPENSES</b>	<b>2,947,000</b>	<b>3,093,793</b>	<b>-146,793</b>

875 Scholarship Transfer	0	0	0
882 Interdept Transfers	0	600	-600
<b>TOTAL TRANSFERS</b>	<b>0</b>	<b>600</b>	<b>-600</b>

**TOTAL EXPENSES/TRANSFERS 2,947,000 3,094,393 -147,393**

**GAIN (-LOSS) OPERATIONS 222,000 482,272 260,272**

658 Innovation Fund	13,000	13,000	0
659 Endow Income Fund	99,000	99,000	0
663 Cash Payback Fund	20,000	20,000	0

**NET GAIN (-LOSS) \* 90,000 350,272 260,272**

\* UNCOLL RESERVE 24,000  
UNIV CONTINGENCY 66,000

We intend to carry forward \$250,000 of this surplus (Reserve for bldr purchase)

(8)

## 1987-88 PROJECTED PERFORMANCE

Thru June 30, 1988

CONT &amp; INT'L

ACCT NO. 0600

	NO. - 395 APPROVED 1987-88 BUDGET	NO. - PROJECTED YEAR END 1987-88	VARIANCE TO BUDGET (-Unfavor)
<b>REVENUES</b>			
401 Tuition & Fees	1,083,125	1,042,160	-40,965
409 Tuition Discount	0	0	0
430 Room & Board	74,000	95,205	21,205
451 Grants-State/Federal	0	0	0
456 Gifts-Private	0	25	25
458 Endowment Income	0	0	0
472 Sales Income	0	0	0
477 Cost Allowances	0	0	0
479 Other Sources	31,350	28,837	-2,513
<b>TOTAL REVENUES</b>	<b>1,188,475</b>	<b>1,166,227</b>	<b>-22,248</b>
<b>EXPENSES</b>			
601 Salaries Faculty	61,340	62,859	-1,519
602 Salaries Adjunct	65,724	72,850	-7,126
603 Salaries Admin	173,211	157,299	15,912
604 Salaries Staff	58,226	58,249	-23
605 Other Sal & Serv	7,300	9,253	-1,953
609 Other Student Serv	175,514	180,902	-5,388
620 Fringe Benefits	76,138	73,876	2,262
623 CWSP Match	1,580	1,081	499
630 Supplies	11,964	13,400	-1,436
640 Mtgs, Wksp, Travel	76,322	77,065	-743
650 Subs, Dues, Prtg, Ad	24,878	17,484	7,394
655 Post, Tele, Insuranc	35,892	35,800	92
657 Univ Overhead	147,256	147,256	0
660 Rent, Util, Eq Rent	47,104	51,463	-4,359
667 Unit Reserve	20,000	0	20,000
671 Debt & Interest	0	0	0
674 Bad Debts	11,000	23,000	-12,000
675 Student Aid	26,500	19,936	6,564
676 Legal	0	0	0
678 Audit	0	0	0
684 Uncollect Revenue Re	0	0	0
689 Student Activities	43,147	43,100	47
694 Equip, Furn, Libr Bk	5,320	6,903	-1,583
699 Other Expenses	3,183	3,633	-450
<b>TOTAL EXPENSES</b>	<b>1,071,599</b>	<b>1,055,409</b>	<b>16,190</b>
875 Scholarship Transfer	0	0	0
882 Interdept Transfers	-13,098	-7,400	-5,698
<b>TOTAL TRANSFERS</b>	<b>-13,098</b>	<b>-7,400</b>	<b>-5,698</b>
<b>TOTAL EXPENSES/TRANSFERS</b>	<b>1,058,501</b>	<b>1,048,009</b>	<b>10,492</b>
<b>GAIN (-LOSS) OPERATIONS</b>	<b>129,974</b>	<b>118,218</b>	<b>-11,756</b>
658 Innovation Fund	5,000	5,000	0
659 Endow Income Fund	37,000	37,000	0
663 Cash Payback Fund	10,000	10,000	0
<b>NET GAIN (-LOSS) *</b>	<b>77,974</b>	<b>66,218</b>	<b>-11,756</b>

\* UNCOLL RESERVE 52,974  
UNIV CONTINGENCY 25,000

## 1987-88 PROJECTED PERFORMANCE

Thru June 30, 1988 CTR ADULT LEARNING ACCT NO. 0035	FTE - 77 APPROVED 1987-88 BUDGET	FTE - 100 PROJECTED YEAR END 1987-88	VARIANCE TO BUDGET (-Unfavor)
<b>REVENUES</b>			
401 Tuition & Fees	345,325	435,765	90,440
409 Tuition Discount	0	0	0
430 Room & Board	0	0	0
451 Grants-State/Federal	0	0	0
456 Gifts-Private	0	0	0
458 Endowment Income	0	0	0
472 Sales Income	2,400	1,761	-639
477 Cost Allowances	0	0	0
479 Other Sources	500	0	-500
<b>TOTAL REVENUES</b>	<b>348,225</b>	<b>437,526</b>	<b>89,301</b>
<b>EXPENSES</b>			
601 Salaries Faculty	84,213	53,954	30,259
602 Salaries Adjunct	41,275	55,550	-14,275
603 Salaries Admin	53,000	58,741	-5,741
604 Salaries Staff	10,311	7,579	2,732
605 Other Sal & Serv	1,400	2,972	-1,572
609 Other Student Serv	0	0	0
620 Fringe Benefits	51,216	45,711	5,505
623 CWSP Match	1,000	639	361
630 Supplies	2,695	4,247	-1,552
640 Mtgs, Wksp, Travel	1,000	760	240
650 Subs, Dues, Prtg, Ad	11,700	16,461	-4,761
655 Post, Tele, Insuranc	2,000	3,606	-1,606
657 Univ Overhead	51,799	51,799	0
660 Rent, Util, Eq Rent	4,000	4,188	-188
667 Unit Reserve	6,846	0	6,846
671 Debt & Interest	0	0	0
674 Bad Debts	6,965	11,965	-5,000
675 Student Aid	1,000	0	1,000
676 Legal	0	0	0
678 Audit	0	0	0
684 Uncollect Revenue Re	0	0	0
689 Student Activities	0	0	0
694 Equip, Furn, Libr Bk	4,000	6,150	-2,150
699 Other Expenses	2,800	481	2,319
<b>TOTAL EXPENSES</b>	<b>337,220</b>	<b>324,803</b>	<b>12,417</b>
875 Scholarship Transfer	0	0	0
882 Interdept Transfers	4,040	4,791	-751
<b>TOTAL TRANSFERS</b>	<b>4,040</b>	<b>4,791</b>	<b>-751</b>
<b>TOTAL EXPENSES/TRANSFERS</b>	<b>341,260</b>	<b>329,594</b>	<b>11,666</b>
<b>GAIN (-LOSS) OPERATIONS</b>	<b>6,965</b>	<b>107,932</b>	<b>100,967</b>
658 Innovation Fund	0	0	0
659 Endow Income Fund	0	0	0
663 Cash Payback Fund	0	0	0
<b>NET GAIN (-LOSS) *</b>	<b>6,965</b>	<b>107,932</b>	<b>100,967</b>

\* UNCOLL RESERVE 6,965  
UNIV CONTINGENCY 0

We intend to carry forward  
\$85,000 of this surplus

1987-88 PROJECTED PERFORMANCE

Thru June 30, 1988

CENTRAL ADMINISTRATION

ACCT NO. 0051

	APPROVED 1987-88 BUDGET	PROJECTED YEAR END 1987-88	VARIANCE TO BUDGET (-Unfavor)
<b>REVENUES</b>			
401 Tuition & Fees	200	200	0
409 Tuition Discount	0	0	0
430 Room & Board	672	672	0
451 Grants-State/Federal	0	0	0
456 Gifts-Private	102,000	92,401	-9,599
458 Endowment Income	80,000	90,076	10,076
472 Sales Income	0	-350	-350
477 Cost Allowances	125,000	125,000	0
479 Other Sources	104,000	144,523	40,523
<b>TOTAL REVENUES</b>	<b>411,872</b>	<b>452,522</b>	<b>40,650</b>
<b>EXPENSES</b>			
601 Salaries Faculty	0	223	-223
602 Salaries Adjunct	0	0	0
603 Salaries Admin	950,795	963,384	-12,589
604 Salaries Staff	257,630	259,879	-2,249
605 Other Sal & Serv	65,330	75,047	-9,717
609 Other Student Serv	0	0	0
620 Fringe Benefits	312,381	314,499	-2,118
623 CWSP Match	0	0	0
630 Supplies	62,251	56,990	5,261
640 Mtgs, Wksp, Travel	115,259	180,232	-64,973
650 Subs, Dues, Prtg, Ad	124,427	154,954	-30,527
655 Post, Tele, Insuranc	146,175	133,785	12,390
657 Univ Overhead	-2,377,018	-2,377,018	0
660 Rent, Util, Eq Rent	101,478	101,604	-126
667 Unit Reserve	75,000	0	75,000
671 Debt & Interest	271,989	245,898	26,091
674 Bad Debts	0	0	0
675 Student Aid	0	0	0
676 Legal	50,000	80,000	-30,000
678 Audit	100,000	96,030	3,970
684 Uncollect Revenue Re	0	0	0
689 Student Activities	0	0	0
694 Equip, Furn, Libr Bk	69,050	65,386	3,664
699 Other Expenses	15,525	12,250	3,275
<b>TOTAL EXPENSES</b>	<b>340,272</b>	<b>363,143</b>	<b>-22,871</b>
875 Scholarship Transfer	0	0	0
882 Interdept Transfers	71,600	77,686	-6,086
<b>TOTAL TRANSFERS</b>	<b>71,600</b>	<b>77,686</b>	<b>-6,086</b>
<b>TOTAL EXPENSES/TRANSFERS</b>	<b>411,872</b>	<b>440,829</b>	<b>-28,957</b>
<b>GAIN (-LOSS) OPERATIONS</b>	<b>0</b>	<b>11,693</b>	<b>11,693</b>
658 Innovation Fund	0	0	0
659 Endow Income Fund	0	0	0
663 Cash Payback Fund	0	0	0
<b>NET GAIN (-LOSS) *</b>	<b>0</b>	<b>11,693</b>	<b>11,693</b>

\* UNCOLL RESERVE 0  
 UNIV CONTINGENCY 0

(11)

1987-88 PROJECTED PERFORMANCE

Thru June 30, 1988

GLEN HELEN/OEC

ACCT NO. 0020

	APPROVED 1987-88 BUDGET	PROJECTED YEAR END 1987-88	VARIANCE TO BUDGET (-Unfavor)
<b>REVENUES</b>			
401 Tuition & Fees	82,795	83,394	599
409 Tuition Discount	0	0	0
430 Room & Board	191,806	196,585	4,779
451 Grants-State/Federal	0	0	0
456 Gifts-Private	3,720	3,445	-275
458 Endowment Income	42,000	42,000	0
472 Sales Income	6,500	6,394	-106
477 Cost Allowances	0	975	975
479 Other Sources	4,940	10,212	5,272
TOTAL REVENUES	331,761	343,005	11,244
<b>EXPENSES</b>			
601 Salaries Faculty	0	0	0
602 Salaries Adjunct	0	0	0
603 Salaries Admin	69,394	69,395	-1
604 Salaries Staff	53,995	47,721	6,274
605 Other Sal & Serv	39,230	40,835	-1,605
609 Other Student Serv	0	0	0
620 Fringe Benefits	37,299	38,114	-815
623 CWSP Match	0	0	0
630 Supplies	32,050	45,817	-13,767
640 Mtgs, Wksp, Travel	2,500	3,581	-1,081
650 Subs, Dues, Prtg, Ad	425	800	-375
655 Post, Tele, Insuranc	11,500	10,444	1,056
657 Univ Overhead	11,591	11,591	0
660 Rent, Util, Eq Rent	45,629	50,202	-4,573
667 Unit Reserve	10,000	0	10,000
671 Debt & Interest	0	0	0
674 Bad Debts	0	0	0
675 Student Aid	0	0	0
676 Legal	0	0	0
678 Audit	0	0	0
684 Uncollect Revenue Re	0	0	0
689 Student Activities	0	0	0
694 Equip, Furn, Libr Bk	11,664	15,000	-3,336
699 Other Expenses	6,484	6,975	-491
TOTAL EXPENSES	331,761	340,475	-8,714
875 SCHOLARSHIP TRANSFER	0	0	0
882 INTERDEPT TRANSFERS	0	794	-794
TOTAL TRANSFERS	0	794	-794
TOTAL EXPENSES/TRANSFERS	331,761	341,269	-9,508
GAIN (-LOSS) OPERATIONS	0	1,736	1,736
658 Innovation Fund	0	0	0
659 Endow Income Fund	0	0	0
663 Cash Payback Fund	0	0	0
NET GAIN (-LOSS)	0	1,736	1,736

## 1987-88 PROJECTED PERFORMANCE

Thru June 30, 1988

WYSO ACCT NO. 0022/1215	APPROVED 1987-88 BUDGET	PROJECTED YEAR END 1987-88	VARIANCE TO BUDGET (-Unfavor)
<b>REVENUES</b>			
401 Tuition & Fees	0	0	0
409 Tuition Discount	0	0	0
430 Room & Board	0	0	0
451 Grants-State/Federal	152,667	150,676	-1,991
456 Gifts-Private	76,000	64,040	-11,960
458 Endowment Income	0	0	0
472 Sales Income	0	0	0
477 Cost Allowances	0	0	0
479 Other Sources	0	0	0
<b>TOTAL REVENUES</b>	<b>228,667</b>	<b>214,716</b>	<b>-13,951</b>
<b>EXPENSES</b>			
601 Salaries Faculty	0	0	0
602 Salaries Adjunct	0	0	0
603 Salaries Admin	25,000	25,000	0
604 Salaries Staff	73,668	51,595	22,073
605 Other Sal & Serv	0	5,960	-5,960
609 Other Student Serv	0	0	0
620 Fringe Benefits	22,526	18,538	3,988
623 CWSP Match	0	0	0
630 Supplies	0	1,195	-1,195
640 Mtgs, Wksp, Travel	500	1,270	-770
650 Subs, Dues, Prtg, Ad	76,950	76,000	950
655 Post, Tele, Insuranc	13,983	12,485	1,498
657 Univ Overhead	0	0	0
660 Rent, Util, Eq Rent	10,800	12,000	-1,200
667 Unit Reserve	1,000	0	1,000
671 Debt & Interest	0	0	0
674 Bad Debts	0	0	0
675 Student Aid	0	0	0
676 Legal	3,200	3,844	-644
678 Audit	0	0	0
684 Uncollect Revenue Re	0	0	0
689 Student Activities	0	0	0
694 Equip, Furn, Libr Bk	4,000	13,631	-9,631
699 Other Expenses	1,640	1,700	-60
<b>TOTAL EXPENSES</b>	<b>233,267</b>	<b>223,218</b>	<b>10,049</b>
875 Scholarship Transfer	0	0	0
882 Interdept Transfer	-4,600	-5,000	400
<b>TOTAL TRANSFERS</b>	<b>-4,600</b>	<b>-5,000</b>	<b>400</b>
<b>TOTAL EXPENSES/TRANSFERS</b>	<b>228,667</b>	<b>218,218</b>	<b>10,449</b>
<b>GAIN (-LOSS) OPERATIONS</b>	<b>0</b>	<b>-3,502</b>	<b>-3,502</b>
658 Innovation Fund	0	0	0
659 Endow Income Fund	0	0	0
663 Cash Payback Fund	0	0	0
<b>NET GAIN (-LOSS)</b>	<b>0</b>	<b>-3,502</b>	<b>-3,502</b>

1987-88 PROJECTED PERFORMANCE  
Thru June 30, 1988

ANTIOCH REVIEW ACCT NO. 0026	APPROVED 1987-88 BUDGET	PROJECTED YEAR END 1987-88	VARIANCE TO BUDGET (-Unfavor)
<b>REVENUES</b>			
401 Tuition & Fees	0	0	0
409 Tuition Discount	0	0	0
430 Room & Board	0	0	0
451 Grants-State/Federal	15,000	5,493	-9,507
456 Gifts-Private	16,000	0	-16,000
458 Endowment Income	0	0	0
472 Sales Income	35,000	29,544	-5,456
477 Cost Allowances	0	0	0
479 Other Sources	3,500	2,721	-779
<b>TOTAL REVENUES</b>	<b>69,500</b>	<b>37,758</b>	<b>-31,742</b>
<b>EXPENSES</b>			
601 Salaries Faculty	8,725	2,967	5,758
602 Salaries Adjunct	0	0	0
603 Salaries Admin	0	0	0
604 Salaries Staff	5,485	5,312	173
605 Other Sal & Serv	15,400	12,121	3,279
609 Other Student Serv	0	0	0
620 Fringe Benefits	6,117	5,421	696
623 CWSP Match	0	0	0
630 Supplies	500	125	375
640 Mtgs, Wksp, Travel	3,914	1,900	2,014
650 Subs, Dues, Prtg, Ad	35,800	27,500	8,300
655 Post, Tele, Insuranc	6,760	3,961	2,799
657 Univ Overhead	0	0	0
660 Rent, Util, Eq Rent	300	0	300
667 Unit Reserve	0	0	0
668 Univ Contingency	0	0	0
671 Debt & Interest	0	0	0
674 Bad Debts	0	0	0
675 Student Aid	0	0	0
676 Legal	0	0	0
678 Audit	0	0	0
684 Uncollect Revenue Re	0	0	0
689 Student Activities	0	0	0
694 Equip, Furn, Libr Bk	1,650	37	1,613
699 Other Expenses	0	-30	30
<b>TOTAL EXPENSES</b>	<b>84,651</b>	<b>59,314</b>	<b>25,337</b>
875 Scholarship Transfer	0	0	0
882 Interdept Transfers	-15,151	4,791	-19,942
<b>TOTAL TRANSFERS</b>	<b>-15,151</b>	<b>4,791</b>	<b>-19,942</b>
<b>TOTAL EXPENSES/TRANSFERS</b>	<b>69,500</b>	<b>64,105</b>	<b>5,395</b>
<b>GAIN (-LOSS) OPERATIONS</b>	<b>0</b>	<b>-26347</b>	<b>-37137</b>
658 Innovation Fund	0	0	0
659 Endow Income Fund	0	0	0
663 Cash Payback Fund	0	0	0
<b>NET GAIN (-LOSS)</b>	<b>0</b>	<b>-26,347</b>	<b>-26,347</b>

1987-88 PROJECTED PERFORMANCE

Thru June 30, 1988

LAW SCHOOL

ACCT NO. 0700/1751

	FTE - 80 APPROVED 1987-88 BUDGET	FTE - 88 PROJECTED YEAR END 1987-88	VARIANCE TO BUDGET (-Unfavor)
<b>REVENUES</b>			
401 Tuition & Fees	619,600	637,395	17,795
409 Tuition Discount	0	0	0
430 Room & Board	0	0	0
451 Grants-State/Federal	42,683	34,740	-7,943
456 Gifts-Private	0	377	377
458 Endowment Income	0	0	0
472 Sales Income	0	221	221
477 Cost Allowances	0	500	500
479 Other Sources	9,400	16,416	7,016
<b>TOTAL REVENUES</b>	<b>671,683</b>	<b>689,649</b>	<b>17,966</b>
<b>EXPENSES</b>			
601 Salaries Faculty	167,860	122,791	45,069
602 Salaries Adjunct	18,000	25,298	-7,298
603 Salaries Admin	75,390	72,847	2,543
604 Salaries Staff	107,240	107,667	-427
605 Other Sal & Serv	35,260	94,739	-59,479
609 Other Student Serv	0	0	0
620 Fringe Benefits	85,418	91,082	-5,664
623 CWSP Match	15,000	28,246	-13,246
630 Supplies	5,500	13,730	-8,230
640 Mtgs, Wksp, Travel	5,350	23,895	-18,545
650 Subs, Dues, Prtg, Ad	27,000	7,500	19,500
655 Post, Tele, Insuranc	50,000	77,939	-27,939
657 Univ Overhead	0	0	0
660 Rent, Util, Eq Rent	68,000	86,124	-18,124
667 Unit Reserve	0	0	0
671 Debt & Interest	63,000	18,351	44,649
674 Bad Debts	20,000	-35,802	55,802
675 Student Aid	30,000	27,300	2,700
676 Legal	20,000	125,000	-105,000
678 Audit	0	4,500	-4,500
684 Uncollect Revenue Re	0	0	0
689 Student Activities	8,900	10,982	-2,082
694 Equip, Furn, Libr Bk	0	30,068	-30,068
699 Other Expenses	8,982	52,464	-43,482
<b>TOTAL EXPENSES</b>	<b>810,900</b>	<b>984,721</b>	<b>-173,821</b>
** DC Public Law School		-175,000	175,000
875 Scholarship Transfer	0	0	0
882 Interdept Transfers	0	168	-168
<b>TOTAL TRANSFERS</b>	<b>0</b>	<b>-174,832</b>	<b>174,832</b>
<b>TOTAL EXPENSES/TRANSFERS</b>	<b>810,900</b>	<b>809,889</b>	<b>1,011</b>
<b>GAIN (-LOSS) OPERATIONS</b>	<b>-139,217</b>	<b>-120,240</b>	<b>18,977</b>
658 Innovation Fund	0	0	0
659 Endow Income Fund	0	0	0
663 Cash Payback Fund	0	0	0
<b>NET GAIN (-LOSS) *</b>	<b>-139,217</b>	<b>-120,240</b>	<b>18,977</b>

\* UNCOLL RESERVE 0  
UNIV CONT'GENCY-139,217

\*\*COST SHARING OF EXPENSES BY DC PUBLIC LAW SCHOOL